

**Residential Sales Statistics
September 2013**

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Sep Sales	2012 Sep Sales	13-12 % Change	2013 Sep Avg Price	2012 Sep Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	2,501	2,542	-1.61%	\$255,737	\$216,834	17.94%	338	278	21.58%	\$257,998	\$214,059	20.53%
Antrim Charlevoix Kalkaska Association of REALTORS®	436	444	-1.80%	\$202,476	\$178,672	13.32%	62	56	10.71%	\$251,665	\$154,991	62.37%
Battle Creek Area Association of REALTORS®	1,155	1,047	10.32%	\$88,405	\$80,330	10.05%	138	130	6.15%	\$82,308	\$108,486	-24.13%
Bay County REALTOR® Association	915	1,042	-12.19%	\$74,360	\$72,421	2.68%	123	97	26.80%	\$79,263	\$71,229	11.28%
Branch County Association of REALTORS®	342	370	-7.57%	\$104,797	\$82,619	26.84%	46	53	-13.21%	\$153,091	\$97,781	56.57%
Central Michigan Association of REALTORS®	775	730	6.16%	\$97,143	\$93,496	3.90%	78	88	-11.36%	\$95,557	\$86,444	10.54%
Clare-Gladwin Board of REALTORS®	634	578	9.69%	\$67,879	\$65,676	3.35%	118	84	40.48%	\$81,173	\$75,938	6.89%
Detroit Board of REALTORS®	4,306	4,796	-10.22%	\$20,848	\$16,473	26.56%	415	479	-13.36%	\$24,018	\$17,125	40.25%
Down River Association of REALTORS®	859	1,257	-31.66%	\$104,523	\$84,716	23.38%	85	111	-23.42%	\$115,631	\$110,757	4.40%
Eastern U.P. Board of REALTORS®	306	358	-14.53%	\$99,904	\$89,633	11.46%	41	51	-19.61%	\$94,060	\$105,217	-10.60%
Emmet Association of REALTORS®	591	497	18.91%	\$282,893	\$229,220	23.42%	84	78	7.69%	\$249,978	\$252,613	-1.04%
Genesee County	4,449	4,727	-5.88%	\$88,792	\$78,011	13.82%	567	484	17.15%	\$94,029	\$78,546	19.71%
Grand Rapids Association of REALTORS®	9,873	9,139	8.03%	\$153,800	\$131,920	16.59%	931	819	13.68%	\$155,648	\$139,319	11.72%
Greater Kalamazoo Association of REALTORS®	3,491	2,888	20.88%	\$151,371	\$139,253	8.70%	384	337	13.95%	\$161,559	\$139,133	16.12%
Greater Lansing Association of REALTORS®	4,780	4,464	7.08%	\$115,092	\$104,671	9.96%	528	424	24.53%	\$114,055	\$113,317	0.65%
Greater Shiawassee Association of REALTORS®	240	438	-45.21%	\$77,248	\$66,653	15.90%	21	55	-61.82%	\$79,210	\$58,997	34.26%
Greater Wayne County	12,055	12,266	-1.72%	\$124,598	\$97,676	27.56%	1,372	1,373	-0.07%	\$136,782	\$106,950	27.89%
Hillsdale County Board of REALTORS®	323	301	7.31%	\$98,284	\$78,937	24.51%	41	46	-10.87%	\$103,414	\$86,876	19.04%
Huron County	94	103	-8.74%	\$108,187	\$109,117	-0.85%	10	9	11.11%	\$123,423	\$102,944	19.89%
Jackson Area Association of REALTORS®	1,637	1,538	6.44%	\$106,548	\$93,013	14.55%	189	141	34.04%	\$112,330	\$107,151	4.83%
Lapeer County	818	783	4.47%	\$130,150	\$110,304	17.99%	109	89	22.47%	\$126,910	\$119,897	5.85%
Lenawee County Association of REALTORS®	752	808	-6.93%	\$110,173	\$94,084	17.10%	75	85	-11.76%	\$111,923	\$88,877	25.93%
Livingston County	2,257	2,027	11.35%	\$196,628	\$171,894	14.39%	290	228	27.19%	\$203,508	\$181,148	12.34%
Oakland County	14,618	13,842	5.61%	\$211,597	\$172,943	22.35%	1,755	1,493	17.55%	\$223,035	\$187,621	18.88%
Macomb County	9,080	8,841	2.70%	\$122,688	\$98,540	24.51%	1,033	968	6.71%	\$133,693	\$104,688	27.71%
Mason-Oceana-Manistee Board of REALTORS®	713	716	-0.42%	\$123,202	\$112,692	9.33%	94	83	13.25%	\$132,081	\$119,295	10.72%
Midland Board of REALTORS®	798	764	4.45%	\$154,154	\$139,196	10.75%	105	80	31.25%	\$173,771	\$144,958	19.88%
Monroe County Association of REALTORS®	1,097	1,011	8.51%	\$128,286	\$121,356	5.71%	136	125	8.80%	\$124,257	\$113,240	9.73%
Montcalm County Association of REALTORS	78	81	-3.70%	\$97,407	\$99,202	-1.81%	9	5	80.00%	\$111,833	\$74,480	50.15%
Northeastern Michigan Board of REALTORS®	541	518	4.44%	\$81,178	\$84,006	-3.37%	84	68	23.53%	\$92,819	\$81,602	13.75%
Paul Bunyan Board of REALTORS®	1,172	1,134	3.35%	\$93,570	\$86,277	8.45%	172	150	14.67%	\$98,218	\$106,316	-7.62%
Saginaw Board of REALTORS®	1,559	1,551	0.52%	\$83,222	\$77,253	7.73%	196	171	14.62%	\$78,860	\$73,560	7.21%
Sanilac County	131	135	-2.96%	\$81,826	\$68,868	18.82%	15	21	-28.57%	\$137,518	\$83,789	64.13%
Southwestern Michigan Association of REALTORS®	2,320	2,119	9.49%	\$181,254	\$168,359	7.66%	301	254	18.50%	\$201,586	\$209,423	-3.74%
St. Clair County	1,175	1,044	12.55%	\$120,028	\$104,310	15.07%	154	117	31.62%	\$124,728	\$103,227	20.83%
St. Joseph County Association of REALTORS®	423	471	-10.19%	\$104,597	\$101,441	3.11%	52	60	-13.33%	\$117,581	\$91,356	28.71%
Traverse Area Association of REALTORS®	2,180	1,963	11.05%	\$214,568	\$201,192	6.65%	330	281	17.44%	\$243,621	\$238,786	2.02%
Tuscola County	226	201	12.44%	\$70,375	\$61,293	14.82%	23	24	-4.17%	\$64,261	\$55,544	15.69%
Upper Peninsula Association of REALTORS® *	1,542	1,516	1.72%	\$105,902	\$100,257	5.63%	202	200	1.00%	\$102,090	\$95,181	7.26%
Water Wonderland Board of REALTORS®	1,558	1,426	9.26%	\$115,182	\$95,576	20.51%	198	197	0.51%	\$118,892	\$109,906	8.18%
West Central Association of REALTORS®	970	940	3.19%	\$86,579	\$82,367	5.11%	128	129	-0.78%	\$99,738	\$90,721	9.94%
West Michigan Lakeshore Association of REALTORS®	3,277	2,924	12.07%	\$154,356	\$137,993	11.86%	380	305	24.59%	\$175,034	\$146,394	19.56%
TOTALS	97,047	94,340	2.87%	\$123,567	\$109,494	12.85%	11,412	10,326	10.52%	\$132,408	\$115,426	14.71%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula