

Residential Sales Statistics

Oct-19

| Local Association | 2019 YTD # Sales | 2018 YTD # Sales | 19-18 YTD % Change | 2019 YTD Avg Price | 2018 YTD Avg Price | 19-18 YTD % Change | 2019 OCT Sales | 2018 OCT Sales | 19-18 % Change | 2019 OCT Avg Price | 2018 OCT Avg Price | 19-18 % Change |
|---|------------------------|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|----------------------|--------------------------|--------------------------|----------------------|
| Ann Arbor Area Board of REALTORS® | 2,924 | 2,995 | -2.37% | \$337,573 | \$324,704 | 3.96% | 295 | 295 | 0.00% | \$328,430 | \$310,720 | 5.70% |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 555 | 544 | 2.02% | \$271,096 | \$447,077 | -39.36% | 73 | 67 | 8.96% | \$372,236 | \$308,123 | 20.81% |
| Battle Creek Area Association of REALTORS® | 1,497 | 1,615 | -7.31% | \$146,335 | \$133,040 | 9.99% | 153 | 177 | -13.56% | \$166,451 | \$136,256 | 22.16% |
| Bay County REALTOR® Association | 756 | 811 | -6.84% | \$107,314 | \$99,892 | 7.43% | 98 | 107 | -8.41% | \$106,906 | \$92,797 | 15.20% |
| Branch County Association of REALTORS® | 318 | 298 | 6.71% | \$157,793 | \$146,291 | 7.86% | 35 | 44 | -20.45% | \$163,130 | \$142,061 | 14.83% |
| Central Michigan Association of REALTORS® | 970 | 910 | 6.59% | \$134,423 | \$122,551 | 9.69% | 107 | 94 | 13.83% | \$137,797 | \$124,172 | 10.97% |
| Clare-Gladwin Board of REALTORS® | 927 | 958 | -3.24% | \$95,049 | \$89,099 | 6.68% | 124 | 117 | 5.98% | \$86,511 | \$100,092 | -13.57% |
| Detroit Board of REALTORS® | 3,686 | 3,848 | -4.21% | \$70,397 | \$59,811 | 17.70% | 385 | 393 | -2.04% | \$77,316 | \$63,675 | 21.42% |
| Eastern U.P. Board of REALTORS® | 526 | 575 | -8.52% | \$118,344 | \$116,072 | 1.96% | 62 | 85 | -27.06% | \$120,977 | \$126,566 | -4.42% |
| Emmet Association of REALTORS® | 783 | 760 | 3.03% | \$349,335 | \$354,825 | -1.55% | 95 | 102 | -6.86% | \$388,312 | \$408,203 | -4.87% |
| Genesee County | 4,714 | 4,872 | -3.24% | \$157,435 | \$134,843 | 16.75% | 491 | 577 | -14.90% | \$160,832 | \$149,760 | 7.39% |
| Grand Rapids Association of REALTORS® | 11,371 | 11,058 | 2.83% | \$242,112 | \$227,185 | 6.57% | 1,161 | 1036 | 12.07% | \$237,428 | \$226,026 | 5.04% |
| Greater Kalamazoo Association of REALTORS® | 4,217 | 4,395 | -4.05% | \$204,652 | \$197,433 | 3.66% | 462 | 471 | -1.91% | \$201,852 | \$190,551 | 5.93% |
| Greater Lansing Association of REALTORS® | 5,850 | 5,896 | -0.78% | \$179,040 | \$165,513 | 8.17% | 550 | 589 | -6.62% | \$174,031 | \$172,559 | 0.85% |
| Greater Shiawassee Association of REALTORS® | 327 | 420 | -22.14% | \$132,343 | \$121,692 | 8.75% | 44 | 51 | -13.73% | \$126,370 | \$133,482 | -5.33% |
| Greater Wayne County | 11,292 | 11,284 | 0.07% | \$195,830 | \$188,265 | 4.02% | 1,226 | 1220 | 0.49% | \$195,249 | \$184,106 | 6.05% |
| Grosse Pointe | 718 | 704 | 1.99% | \$353,152 | \$360,840 | -2.13% | 75 | 68 | 10.29% | \$333,418 | \$335,926 | -0.75% |
| Hillsdale County Board of REALTORS® | 335 | 381 | -12.07% | \$135,981 | \$121,616 | 11.81% | 39 | 48 | -18.75% | \$136,726 | \$114,577 | 19.33% |
| Huron County | 112 | 74 | 51.35% | \$151,919 | \$157,946 | -3.82% | 12 | 8 | 50.00% | \$153,233 | \$96,533 | 58.74% |
| Jackson Area Association of REALTORS® | 2,160 | 2,089 | 3.40% | \$167,968 | \$157,885 | 6.39% | 244 | 252 | -3.17% | \$178,507 | \$166,092 | 7.48% |
| Lapeer County | 1,009 | 954 | 5.77% | \$211,171 | \$203,342 | 3.85% | 130 | 105 | 23.81% | \$215,109 | \$208,177 | 3.33% |
| Lenawee County Association of REALTORS® | 1,128 | 1,064 | 6.02% | \$173,230 | \$163,411 | 6.01% | 144 | 96 | 50.00% | \$177,866 | \$177,597 | 0.15% |
| Livingston County | 2,386 | 2,330 | 2.40% | \$313,481 | \$297,650 | 5.32% | 248 | 286 | -13.29% | \$313,747 | \$315,453 | -0.54% |
| Oakland County | 14,001 | 13,951 | 0.36% | \$319,389 | \$310,411 | 2.89% | 1,524 | 1466 | 3.96% | \$321,207 | \$303,305 | 5.90% |
| Macomb County | 9,287 | 9,272 | 0.16% | \$209,485 | \$198,124 | 5.73% | 1,010 | 1069 | -5.52% | \$210,124 | \$199,998 | 5.06% |
| Mason-Oceana-Manistee Board of REALTORS® | 932 | 1,021 | -8.72% | \$176,762 | \$155,524 | 13.66% | 114 | 115 | -0.87% | \$186,121 | \$176,393 | 5.52% |
| Midland Board of REALTORS® | 1,032 | 1,058 | -2.46% | \$185,447 | \$177,368 | 4.56% | 105 | 99 | 6.06% | \$194,054 | \$182,083 | 6.57% |
| Monroe Down River Association of REALTORS® | 1,631 | 1,770 | -7.85% | \$180,260 | \$169,705 | 6.22% | 187 | 168 | 11.31% | \$196,543 | \$173,411 | 13.34% |
| Montcalm County Association of REALTORS | 631 | 667 | -5.40% | \$151,530 | \$134,913 | 12.32% | 80 | 69 | 15.94% | \$161,747 | \$151,674 | 6.64% |
| Northeastern Michigan Board of REALTORS® | 849 | 898 | -5.46% | \$127,078 | \$109,521 | 16.03% | 102 | 119 | -14.29% | \$126,632 | \$119,034 | 6.38% |
| Paul Bunyan Board of REALTORS® | 483 | 523 | -7.65% | \$95,622 | \$102,384 | -6.60% | N/A | N/A | 0.00% | N/A | N/A | 0.00% |
| Saginaw Board of REALTORS® | 1,901 | 1,988 | -4.38% | \$129,555 | \$115,558 | 12.11% | 217 | 215 | 0.93% | \$133,868 | \$111,637 | 19.91% |
| Sanilac County | 296 | 343 | -13.70% | \$152,725 | \$156,591 | -2.47% | 36 | 52 | -30.77% | \$138,765 | \$208,521 | -33.45% |
| Southwestern Michigan Association of REALTORS® | 2,937 | 2,954 | -0.58% | \$526,169 | \$226,396 | 132.41% | 323 | 324 | -0.31% | \$258,345 | \$226,974 | 13.82% |
| St. Clair County | 1,717 | 1,890 | -9.15% | \$189,227 | \$179,686 | 5.31% | 190 | 213 | -10.80% | \$192,594 | \$176,242 | 9.28% |
| St. Joseph County Association of REALTORS® | 661 | 738 | -10.43% | \$167,738 | \$168,279 | -0.32% | 90 | 79 | 13.92% | \$176,723 | \$163,955 | 7.79% |
| Traverse Area Association of REALTORS® | 2,805 | 2,641 | 6.21% | \$301,776 | \$280,050 | 7.76% | 355 | 320 | 10.94% | \$295,166 | \$270,894 | 8.96% |
| Tuscola County | 332 | 307 | 8.14% | \$124,678 | \$117,083 | 6.49% | 28 | 43 | -34.88% | \$105,815 | \$116,970 | -9.54% |
| Upper Peninsula Association of REALTORS® * | 2,402 | 2,434 | -1.31% | \$132,995 | \$126,929 | 4.78% | 306 | 307 | -0.33% | \$128,610 | \$125,581 | 2.41% |
| Water Wonderland Board of REALTORS® | 2,099 | 2,168 | -3.18% | \$148,507 | \$124,535 | 19.25% | 276 | 270 | 2.22% | \$146,804 | \$131,213 | 11.88% |
| West Central Association of REALTORS® | 1,413 | 1,527 | -7.47% | \$141,144 | \$133,342 | 5.85% | 181 | 154 | 17.53% | \$154,586 | \$139,214 | 11.04% |
| West Michigan Lakeshore Association of REALTORS® | 4,946 | 5,143 | -3.83% | \$231,891 | \$218,840 | 5.96% | 503 | 540 | -6.85% | \$237,386 | \$225,962 | 5.06% |
| TOTALS | 108,916 | 110,128 | -1.10% | \$192,808 | \$180,862 | 6.61% | 11,880 | 11,910 | -0.25% | \$193,110 | \$182,599 | 5.76% |

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula